Proposal PR2504-0616

Ref. customer : Hawaly Hotel
Date of proposal : 23/04/2025
Validity ending date : 30/04/2025
Customer Code : CU2504-00404

From

Smart Tech for Security Devices and Sys Installation and Maintenance Co
Block 6, Khaled Ibn Alwaleed St
Building 6, Floor 10
15300 Sharq

Phone: +965 91102236 - Fax: +965 25317620
Email: support@smarttech.com.kw
Web: https://smarttech.com.kw

To

Ahmad Salem Real Estate

Amount in Kuwaiti Dinar currency

Description		Unit Price	Qty	Disc.	Total
GS-0032 - GHP631 *Compact Hotel Phones with color LCD, Ideal for Hotel Deployments*		26.000	168	25%	3,276.000
GS-0005 - GRP2602P Grandstream USA. Essential IP Phone, 2-lines, 4 sip accounts, PoE		19.000	15	25%	213.750
GS-0019 - GRP2670 • 12 lines, 6 SIP accounts • Supported by GDMS which provides a centralized interface to configure, provision, manage, and monitor Grandstream devices • 7-inch (1024x600) capacitive touchscreen • Full-duplex speakerphone with HD audio to maximize audio quality and clarity • Equipped with noise shield technology to minimize background noise • Dual switched autosensing 10/100/1000 Mbps Gigabit Ethernet ports with integrated PoE • Integrated Bluetooth support • Enterprise-level security protection including secure boot, dual firmware images, and encrypted data storage • Integrated dual-band Wi-Fi 802.11 a/b/g/n/ac (2.4Ghz & 5Ghz)		97.000	2	25%	145.500

GS-0019 - GRP2670 • 12 lines, 6 SIP accounts • Supported by GDMS which provides a centralized interface to configure, provision, manage, and monitor Grandstream devices • 7-inch (1024x600) capacitive touchscreen • Full-duplex speakerphone with HD audio to maximize audio quality and clarity • Equipped with noise shield technology to minimize background noise • Dual switched autosensing 10/100/1000 Mbps Gigabit Ethernet ports with integrated PoE • Integrated Bluetooth support • Enterprise-level security protection including secure boot, dual firmware images, and encrypted data storage • Integrated dual-band Wi-Fi 802.11 a/b/g/n/ac (2.4Ghz & 5Ghz)		90.000	2	25%	135.000
GS-0003 - UCM6300A Grandstream USA. IP PBX (Audio), 500Ext no FXO, no FXS		102.000	1	25%	76.500
GS-0002 - GWN7660E Wi-Fi 6 Access Point Grandstream USA. *GWN Enterprise-Grade Wi-Fi 6 Access Point* • 3Gbps aggregate wireless throughput and 1 Gigabit wireline port • Dual-band 2.4G 2x2:2 and 5G 3x3:2 MU- MIMO with OFMDA and XTRA Range technology • Up to 175-meter coverage range • Supports 256 concurrent Wi-Fi client devices • Advanced QoS to ensure real-time performance of low-latency applications • Anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate/random default password per device • Self-power adaptation upon auto-detection of PoE or PoE+ • Embedded controller can manage up to 50 local GWN series APs; GDMS Networking offers unlimited AP management; GWN Manager offers premise-based software controller		44.000	95	25%	3,135.000
GS-0027 - GWN7803P 24 ports POE Grandstream USA. Layer2+ Managed Switch, 24xPoE Gig, 4 SFP Gig, 30W/Port, 360W Total		138.000	14	25%	1,449.000

GS-0031 - GWN7802P 16 ports POE Grandstream USA. Layer2+ Managed Switch, 16xPoE Gig, 4 SFP Gig, 30W/Port, 360W Total		104.000	8	25%	624.000
ST-0009 - Cabinet 15U 60x60 Cabinet 15U (600*600mm) wall mount rack with glass door.		65.000	21	25%	1,023.750
UNV-0010 - 4MP IPC3534LB-ADZK-G Dome Motorized High quality image with 4MP, 1/3"CMOS sensor 4MP (2688*1520)@ 25/20fps; 4MP (2560*1440)@ 25/20fps; 3MP (2304*1296)@ 30/25fps;2MP (1920*1080)@30/25fps Ultra 265, H.265, H.264, MJPEG 120dB true WDR technology enables clear images in the strong light scene Support 9:16 Corridor Mode Built-in Mic Smart IR, up to 40m (131ft) IR distance Supports 256 G Micro SD card IK10 vandal resistant IP67 protection Support PoE power supply 3-Axis		52.000	70	25%	2,730.000
UNV-0009 - 4MP IPC2324LB-ADZK-G Bullet Motorized High quality image with 4MP, 1/3"CMOS sensor 4MP (2688*1520)@ 25/20fps; 4MP (2560*1440)@ 25/20fps; 3MP (2304*1296)@ 30/25fps;2MP (1920*1080)@30/25fps Ultra 265, H.265, H.264, MJPEG 120dB true WDR technology enables clear image in strong light scene Support 9:16 Corridor Mode Built-in Mic Smart IR, up to 50m (164ft) IR distance Supports 256 G Micro SD card IP67 protection Support PoE power supply 3-Axis		52.000	10	25%	390.000
UNV-0011 - IPC3614LE-ADF28(40)K Dome Mic Day/night functionality Smart IR, up to 30m (98ft) IR distance Optical glass window with higher light transmittance IR anti-reflection window to increase the infrared transmittance 2D/3D DNR (Digital Noise Reduction) Compression Ultra 265, H.265, H.264, MJPEG ROI (Region of Interest)		23.000	135	25%	2,328.750

UNV-0008 - NVR516-64S Support Ultra 265/H.265/H.264 video formats 64-channel input Third-party IP cameras supported with ONVIF conformance: Profile S, Profile G, Profile C, Profile Q, Profile A, Profile T Support 2-ch HDMI, 1-ch VGA, HDMI at up to 4K(3840x2160) resolution HDMI1, HDMI2 and VGA independent outputs provided Up to 12 Megapixels resolution recording Support HDD hot swap with RAID 0, 1, 5, 6, 10, 50, 60 storage scheme configurable 16 SATA HDDs, up to 10TB for each HDD Support 12V power output ANR technology to enhance the storage reliability when the network is disconnected Support cloud upgrade Support N+1 Hot spare		800.000	4	25%	2,400.000
UNV-0018 - VMS-B180-A VMS-B180-A is an integrated video surveillance platform for small and medium sized applications. It can connect and manage devices such as IPC, NVR,decoder, network keyboard, access controller, alarm controller. VMS-B180-A is easy to deploy, stable and scalable, and it is widely applicable in LAN-based applications such as residential areas, buildings, campuses, hotels, retail stores, and WAN-based applications such as networked chain stores. WD 8TB HDD For recording 120 Days @ 3MP Resolution @ 15 FPS @ 50% Motion @ H.265 As per MOI Regultion		800.000	1	25%	600.000
UNV-0019 - WD 8TB HDD WD 8TB HDD For recording 120 Days @ 3MP Resolution @ 15 FPS @ 50% Motion @ H.265 As per MOI Regultion		104.000	46	25%	3,588.000
GS-0031 - GWN7802P 16 ports POE Grandstream USA. Layer2+ Managed Switch, 16xPoE Gig, 4 SFP Gig, 30W/Port, 360W Total		104.000	22	25%	1,716.000
ST-0024 - 42U Cabinet 600x800 42U Floor Stand Cabinet 600 x 800 / Black		175.000	1	25%	131.250
ST-0034 - Cat6 Patch Panel Kuwes 24 ports		16.000	44	25%	528.000

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ST-0035 - System Installation Installation, basic configuration, and commissioning - One-year warranty for the camera system claimed from the vendor. - One-year warranty for the Telephone system claimed from the vendor. - Civil, Electrical, Cabling, Conduit & Conduiting work are not included in this offer.		1,000.000	1		1,000.000

Cheque payments are payable to Smart Tech for Security Devices and Sys Installation and Maintenance Co, send to

Block 6, Khaled Ibn Alwaleed St
Building 6, Floor 10
15300 Sharq

Payment by transfer to the following bank account:

Bank: Kuwait Financial House
Account number: 011470001968
Address: Sharq
Account owner name: Smart Tech for Security Devices And Sys Installation And Mai
IBAN account number: KW90 KFHO 0000 0000 0001 1470 0019 68
BIC/SWIFT code: KFHOKWKW

Total net before discount	33,654.000
Total discount	8,163.500
Total	25,490.500

Written acceptance, company stamp, date and signature